



TRADING HUB

Client Onboarding and Tech Solutions Analyst

Location: New York
Function/Department: Onboarding Team
Reports to: (Line manager title) Head of Onboarding

ROLE DESCRIPTION AND PURPOSE

A key aspect to this role is to manage ongoing/new relationships with clients, who range from Investment Banks, Hedge Funds and other trading institutions and the successful onboarding of new and existing clients.

KEY RESPONSIBILITIES

- Project management of new / existing client onboarding and be ultimately accountable for successful delivery of products
- Agreeing deliverables with clients and key stakeholders
- Working very closely with clients to analyse trade data
- Learning TradingHub's bespoke development language
- Provide significant input and work very closely with development teams and other departments within TradingHub to assist with innovation and company/product development
- Analysing complex client problems
- Preparing case studies and use cases to help cross sell products
- Create test harnesses to extract data and isolate issues for investigation in an automated manner
- Develop a deep understanding of the analytics across our products
- Develop a deep understanding of financial derivatives including interest rate swaps, credit default swaps and equity derivatives

ESSENTIAL QUALIFICATIONS & EXPERIENCE

- 1-3 years' experience in a similar position in financial services.
- Demonstrated client interaction
- STEM subject degree-qualified
- Strong verbal and written communication skills, proven ability to work efficiently
- Able to communicate effectively to key stakeholders at all levels
- Mathematical Aptitude

ESSENTIAL SKILLS/COMPETENCIES

- Meticulous attention to detail and accuracy.
- Team-player; shares own expertise with colleagues and welcomes feedback and input from peers/manager.
- Ability to work collaboratively with other teams/functions.
- Autonomous and takes responsibility for delivering on deadlines.

- Exceptional management and organisational skills, ability to prioritise multiple simultaneous projects.
- Good knowledge of multi-asset products
- SQL experience
- C# experience is a bonus